

CURRICULUM VITAE

Sarah Bigi

Department of Linguistic Sciences and Foreign Literatures
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EMPLOYMENT

- 2013 Affiliate Researcher in Linguistics, Department of Linguistic Sciences
 and Foreign Literatures, Catholic University of Milan
- Consultant for Associazione Medici Diabetologi [Italian Association of
 Diabetologists]
- 2009 – 2012 Research Fellow in Linguistics, Catholic University of Milan
- 2008-2009 Adjunct Professor of English Linguistics, Catholic University of Milan

EDUCATION

- 2007 PhD in Linguistics, Catholic University of Milan
- 2001 MA in Linguistics, Catholic University of Milan

CURRENT TOPICS OF RESEARCH

Sociolinguistics: communication in context (health and political domains);
Semantics: keywords and frames in texts;
Argumentation theory: argumentation strategies in the medical context.

SCHOLARSHIPS AND AWARDS

- 2004-2007 PhD Scholarship, Università Cattolica del Sacro Cuore.
- Winter semester 1997-1998 Erasmus Scholarship, Katholische Universität Eichstätt.

PUBLICATIONS

Refereed Journal Articles

Bigi, S. (submitted). *Role-shifts as strategic tools to achieve patient empowerment in diabetes care: a case study*. Patient Education and Counseling.

Bigi, S. (submitted). *Achieving empowerment through communication: empirical evidence from the medical field*. Discourse Processes.

Bigi, S. & Greco Morasso, S. (2012a). *Keywords, frames and the reconstruction of material starting points in argumentation*. Journal of Pragmatics, 44(10), pp. 1135-1149.

Bigi, S. (2012b). *Evaluating argumentative moves in medical consultations*. Journal of Argumentation in Context, 1(1), pp. 51-65.

Bigi, S. (2011). *The persuasive role of ethos in doctor-patient interactions*. Communication and Medicine, 8(1), pp. 63-72.

Bigi, S. (2010). *Coming to terms with English lexico-grammar*. Milano: EduCatt.

Bigi, S. (2010). *Analyzing doctor-patient communication: methodological issues*. Bulletin suisse de linguistique appliquée, 2, pp. 133-145.

Bigi, S. (2009). Abstract: *The relevance of agency for describing and evaluating doctor-patient interactions*. International Journal of Qualitative Methods, 8(3), p. 23.

Bigi, S. (2008). *Using keywords to analyze conflicts in doctor-patient consultations*. L'Analisi Linguistica e Letteraria, 2, pp. 623-636.

Bigi, S., Cigada, Sara, Gobber, G., Greco-Morasso, S. (2008). Abstract: *Cosa succede durante una consultazione medica? "Esame obiettivo" di un'interazione medico-paziente* [What happens during a medical consultation? 'Physical examination' of a doctor-patient interaction]. La Cura, 4, p. 81.

Bigi, S. (2006). *Focus on cultural keywords*. Studies in Communication Sciences, 6(1), pp. 45-62.

Book Chapters

Bigi, S. (submitted). *Making the best of inequality in the medical context*. In Expressions of Inequality in Interaction: Power, Dominance, and Status, H. Pishwa & R. Schulze (eds.). Amsterdam: John Benjamins.

Bigi, S. (2012). *Contextual constraints on argumentation. The case of the medical encounter*. In F. van Eemeren, B. Garssen (eds.). Exploring Argumentative Contexts [AIC 4]. Amsterdam: John Benjamins, pp. 289-303.

Conference Proceedings

S. Bigi (2011a). *“What is that promise?”: definitions and implicit meanings in Barack Obama’s speeches*. In Di Martino, G., Lombardo, L. & Nuccorini, S. (eds). Papers from the 24th AIA Conference, vol. 2, Language Studies. Roma: EdizioniQ, pp. 387-396.

S. Bigi (2011b). *Institutional constraints on the (un)sound use of the argument from expert opinion in the medical context*. In Eemeren, F.H., van, Garssen, B.J., Godden, D. & Mitchell, G. (eds.). Proceedings of the 7th Conference of the International Society for the Study of Argumentation. Amsterdam: Rozenberg/Sic Sat., pp. 85-95.

S. Bigi (2007). *Keywords in argumentative texts and their persuasive power*. In van Eemeren, F.H., Blair, J.A., Willard, C.A., Garssen, B. (eds.). Proceedings of the 6th Conference of the International Society for the Study of Argumentation. Amsterdam: Sic Sat, pp. 65-74.

Book Reviews

Bondi, M. & M. Scott (2010). *Keyness in Texts*. Amsterdam/Philadelphia: John Benjamins, L’Analisi Linguistica e Letteraria, 2011/1.

Danesi M. & A. Rocci (2009). *Global Linguistics: An Introduction*. Berlin/New York: De Gruyter, Studies in Communication Sciences, 2010/1.

Book translations

To appear: Frans van Eemeren. *Strategic Maneuvering in Argumentative Discourse: Extending the Pragma-Dialectical Theory of Argumentation*. John Benjamins: Amsterdam 2010. Italian translation by Sarah Bigi & Andrea Gilardoni. Mimesis: Milano.

Anne Thomson. *Argomentare. E imparare a farlo meglio*, Sarah Bigi & Andrea Gilardoni (eds.). Original title: *Critical Reasoning. A Practical Introduction*. Italian translation by Sarah Bigi. Mimesis: Milano 2009, pp. 196.

CONFERENCE TALKS

July 2013: with Ilaria Ciullo, PhD, MD, Annalisa Giancaterini, MD and Nicoletta Musacchio, MD. *Challenges in chronic care: dispreferred responses and conceptual frames within the medical encounter in diabetes care*, accepted for presentation at the 4th Conference on Conversation Analysis & Clinical Encounters (CACE), University of York (UK).

December 2012: with Nicoletta Musacchio, MD. *Quali strumenti per superare i limiti. Vuoi, puoi, sei...per andare oltre* [Which tools to overcome limits. You want, you

can, you are...moving forward], at XXV Congresso Regionale AMD Piemonte Valle d'Aosta, "LIMES – La diabetologia: un fine oltre il confine" [25th Regional Meeting of the Association of Diabetologists, section of Piemonte and Valle D'Aosta, "LIMES – Diabetology: a goal beyond the boundaries"], Pollenzo – Bra (CN), Italy.

September 2012: *Co-constructing the communication context: empirical evidence from the medical field*, at 7e Giornate Svizzere della Linguistica [7th Conference of the Swiss Linguistics Society], Università della Svizzera italiana, Switzerland.

September 2011: *Conflict management in the political context: the case of the debate on the health care reform bill in the U.S.*, at 25° Convegno Nazionale dell'Associazione Italiana di Anglistica [25th National Conference of the Italian Association of English Linguistics], Università degli Studi dell'Aquila, Italy.

July 2010: *Arguing from authority in the medical context*, at the Seventh ISSA Conference, University of Amsterdam, The Netherlands.

November 2009: *La retorica classica: una risorsa ancora attuale per l'analisi delle consultazioni mediche?* [Is classic rhetoric still a valid resource for the analysis of medical consultations?], at the Conferenza sulla Comunicazione per la Salute [Conference on Health Communication], Università degli Studi di Milano, Italy.

October 2009: *"What is that promise?": definitions and implicit meanings in Barack Obama's speeches*, at the 24° Convegno Nazionale dell'Associazione Italiana di Anglistica [25th National Conference of the Italian Association of English Linguistics], Università Roma 3, Italy.

June 2009: *The persuasive role of ethos in doctor-patient interactions*, at the 7th Interdisciplinary Conference on Communication, Medicine and Ethics, Health Communication Research Centre, Cardiff University, United Kingdom.

October 2008: *The relevance of agency for describing and evaluating doctor-patient interactions*, at the 14th Qualitative Health Research Conference, Banff Centre, Banff, Alberta, Canada.

May 2008: *Using keywords to prevent conflicts in doctor-patient consultations*, at the IADA Workshop "Word Meaning in Argumentative Discourse", Università Cattolica del Sacro Cuore of Milano, Italy.

February 2008: *Analyzing doctor-patient communication in oncology: methodological issues*, at the VALS-ASLA Conference 2008, University of Lugano, Switzerland.

December 2007: with Sara Greco Morasso. *Relevance of the Notion of Agency for Understanding Particular Argumentative Practices: the Case for Doctor-Patient Interaction*, at the VIIth Colloquium Amsterdam-Lugano, University of Lugano, Switzerland.

November 2007: with Sara Cigada, Giovanni Gobber, Sara Greco-Morasso. *Cosa succede durante una consultazione medica? "Esame obiettivo" di un'interazione*

medico-paziente [What happens during a medical consultation? ‘Physical examination’ of a doctor-patient interaction], at the Conferenza sulla Comunicazione per la Salute [Conference on Health Communication], Università degli Studi di Milano, Italy.

January 2007: *Strategic maneuvering with keywords*, at the VIth Colloquium Amsterdam-Lugano on Argumentation, University of Lugano, Switzerland.

June 2006: *Keywords in argumentative texts and their persuasive power*, at the Sixth ISSA Conference, University of Amsterdam, The Netherlands.

January 2006: *The textual relevance of keywords*, at the Vth Colloquium Amsterdam-Lugano on Argumentation, University of Lugano, Switzerland.

TEACHING

Linguistics, (graduate), Seminars on argumentation in institutional contexts: medical and political domains, Università Cattolica del Sacro Cuore, 2005-2012

English Language Course (graduate), Adjunct Professor, ASERI, Milan, 2007-2012

English Communication Skills Development Course (graduate), Adjunct Professor, ASERI, Milan, 2007-2010

Italian Language Intensive Course, Adjunct Professor, University of Lugano, Switzerland, 2008

English Linguistics (undergraduate), Adjunct Professor, Università Cattolica del Sacro Cuore, 2007-2008

English Linguistics (undergraduate), Teaching Assistant, Università Cattolica del Sacro Cuore, 2007-2011

English Linguistics (undergraduate), Seminars on political discourse and language use in institutional contexts, Università Cattolica del Sacro Cuore, 2007-2011

English Linguistics (undergraduate), Seminars on morphology and syntax, Università Cattolica del Sacro Cuore, 2007-2011

English for Specific Purposes (graduate), Teaching Assistant, Università Cattolica del Sacro Cuore, 2009-2010

Rhetoric, (undergraduate), Teaching Assistant, University of Lugano, Switzerland, 2008

Rhetoric, (undergraduate), Teaching Assistant, Università Cattolica del Sacro Cuore, 2002-2008

CONFERENCE ORGANIZATION

2008: Organizing Committee, IADA Conference 2008, Università Cattolica del Sacro Cuore, Milano.

JOURNAL REFEREEING

Referee for: *Studies in Communication Sciences*, *Journal of Argumentation in Context*, *Journal of Communication*.

MEMBERSHIPS

International Pragmatics Association
International Society for Conversation Analysis
International Society for the Study of Argumentation

LANGUAGES

ENGLISH	reading: near native; speaking: near native; writing: near native
FRENCH	reading: good; speaking: good; writing: intermediate
GERMAN	reading: good; speaking: intermediate; writing: intermediate

OTHER ACTIVITIES

Member of the Scientific Board of the Elenchos/Pseudos Series, Mimesis Publishing, Milan.

Member of the Editorial Staff of the journal “L’Analisi Linguistica e Letteraria”.

President of the “Giuseppe Bigi Association”, www.giuseppebigi.it.

March, 2013